IN MEMORIAM

The 2020 Annual Report of the Central Association for the Blind and Visually Impaired is dedicated to the memories of C.A.B. Foundation Board Members William Corrigan and Dr. Michael Wicks. Their passion in service to people who are blind was immeasurable.

William Leo Corrigan  
1931 - 2020

A renowned Utica area businessman and personality, Bill joined the C.A.B. Foundation Board of Directors in 1996. He steadfastly advocated for people who are blind or visually impaired through his work with CABVI and longtime membership in the Lions Club of Utica.

Michael C. Wicks, PhD  
1959 - 2020

Mike's life's work defined service. As a civilian researcher for the United States Air Force, he helped develop many systems that maintain our national defense. Mike was a man of deep faith who loved his country, his church, and CABVI.
I have the pleasure of welcoming you to the 2020 Annual Report of the Central Association for the Blind and Visually Impaired.

For everyone, 2020 will be remembered as a year of unique challenges. At CABVI, we confronted obstacles with the energy and professionalism one expects from an organization with a 91-year history. In the face of unprecedented demand for our personal protective equipment, we kept the pipeline full of products, satisfying the needs of our customers, while constantly adjusting the workplace to keep our employees safe. Vision rehabilitation services thrived through the innovative use of the internet. The community recognized our success and continued to support our mission.

I want to thank the volunteer leaders on our three boards of directors for their wisdom and guidance. We deeply appreciate every employee and their efforts to keep CABVI’s doors open. And I want to acknowledge our contributors for their generosity.

This edition of CABVI’s Annual Report is dedicated this year to two members of the C.A.B. Foundation Board of Directors who passed away in 2020 – William Corrigan and Dr. Michael Wicks. Bill and Mike worked tirelessly on CABVI’s behalf for decades. We will miss their charm, good humor, and dedication to our cause.

2020 was like no other year in our agency’s history, marked not only by a once-in-a-century pandemic but also by the significant accomplishments and progress in our mission to serve and employ people who are blind or visually impaired.

When the pandemic arrived, we faced the challenge of curtailing services and sending people home. Instead of hunkering down, as one of our nation’s critical personal protective equipment infrastructure suppliers, CABVI answered the call of duty providing products to our federal and state customers to fight the pandemic while finding innovative ways to serve our consumers.

With no playbook to draw upon our staff and management team displayed extraordinary purpose and motivation to meet the pandemic head-on. We are all grateful for the opportunity to serve our customers and consumers this past year.

As we close the book on an unprecedented year we are eager to begin the next chapter of our history forging new pathways for employment and services in the years ahead.
To adjust to the COVID-19 pandemic, Central Industries modified production by splitting shifts and reducing individual worker hours. These moves protected our employees, while at the same time, maintained the production of protection products that went to front-line workers. Our manufacturing machines churned out product while meeting customer demand and surge requirements.

CABVI worked hard to produce reusable cloth facemasks for the New York State Office of Children and Family Services, supplied hand sanitizer for the New York City Department of Citywide Administration and NYC Homeless Services, entered into a PPE storage contract with Oneida Healthcare and doubled domestic glove manufacturing through an expanded contract with Showa Corporation.

In addition to the sanitization efforts, CABVI sourced, warehoused, and distributed needles and syringes for New York State’s COVID-19 vaccination efforts.
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BUSINESS SERVICES

Contact Center
- 174,815 inbound calls
- 12,721 outbound attempts
- 95% average quality score

Customer Service
- 33,327 orders processed

Central Industries
- 100,000 4 oz. bottles of hand sanitizer filled
- 12,877 samples of Medline incontinence products

DMV
- 824,791 pieces of mail opened
The COVID-19 pandemic devastated retail operations across the country, but CABVI’s Base Supply Centers weathered the storm. The BSCs kept staff employed while hiring to fill vacant positions. Amy Kypers received a promotion to BSC Operations Manager. We hired Ingrid Zagers to manage Arsenal Express, John Garland to manage Tobyhanna Office Express, Britan Colely and Floyd Lane to support John at Tobyhanna, and Amanda Marcin at Shipyard Express. CABVI’s BSCs are now almost fully staffed, adapted to the changes caused by the pandemic, and are positioned to rebound once the COVID-19 restrictions are relaxed.
The rehabilitation department experienced a year of change. The team moved into the new Vision Health and Wellness Center, which added 23,000 square feet in which to operate. The team adapted to the world of Zoom and provided services for nearly 1,800 people, with over 399 being new patients. We completed over 2,600 wellness calls to patients, in addition to Zoom sessions.

CABVI provided services across 34 counties in New York and over 11 states nationwide. Remote programming made this possible and will continue to be a resource for assisting individuals who are blind or visually impaired for years to come.

During the latter part of 2020, CABVI partnered with Johns Hopkins University to research new ways to provide rehabilitation to CABVI's patients.

- 2,600 wellness calls made to consumers
- 730 consumers were ages 22-70
- 2025 hours of therapy to 37 school districts
- 880 consumers were 71 and older
- 1774 consumers served
- 357 low vision exams
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$84.8 MILLION IN REVENUE

REVENUE

- Employment Program: $79M
- Rehabilitation Services: $900K
- Fundraising: $2.8M
- Gain on Investments: $2.1M

EXPENSES

- Employment Program: $65.2M
- Occupancy: $2.3M
- Fundraising: $200K
- Administration: $2.3M
- Rehabilitation Services: $2.4M
Gifts in Memory

**Terry Nicholas Alati**
Dolores Del Medico

**Augustine Albanese**
Kathleen Kenealy

**Charlotte Ambler**
Charlotte Products LTD

**Dr. Franklin Barber**
Pamela Amaral
Terrance and Marjorie Anweiler
Tracy and Heidi Berger
Henry and Carol Butkiewicz
Elizabeth and Janice Dzialo
William and Erin Gall
Esther Gordon
Leonard and Elaine Gruca
Warren and Nancy Hall
Richard and June Hashimoto
Ross and Lynn Kraft
Elizabeth Lemieux, Ph.D.
Jerry and Carol Malloy
Michael Malloy
Leonard C. Murphy
William and Erma Nevits
Joanne Reitz
Signe Sheldon
Carl J. Thurnau

**Cynthia Barnes**
Drs. Douglas Hurd and
Cynthia Parlato

Ronald Bartelotte
Shirley Burritt
Lorrie Czepiel
Janet Deis
Christopher and Sandra Earl
Joseph and Susan Finkst
Floyd and Carol Johnson
Donn Knapp
Josephine Kraeger and Family
Jane Wismer

Deborah M. Beha
Rudy and Anne D’Amico

John Bembry
Tad and Kathy Beaver
Mitch and Margaret Hansen
Betsy Harvey-Minutti
Brittnee Hughes
Jill Koch
Michael Lisi
Wayne and Ava Perrigo
Joseph and Leta Taurisani
Pearl Thomas
Edward and Roma Welsh

Bob Boehlert
Rudy and Anne D’Amico

Mary Boesch
Craig and Ann Marie Carr
Johanna Finnerty
Ann Marie Nicotera

Salvatore S. Borruso, Sr.
Rudy and Anne D’Amico

Marion Brower
James Brower

Joanne M. Brown
Richard Brown

Patricia Burke
Helen Trotta

William Burns
Chapman Clapper
Leo Kinville

Janet Burt
Rudy and Anne D’Amico
Donald and Pat LoGuidice
Joseph and Leta Taurisani

Patricia Bush
Laura O’Donnell

Craig Carr
Johanna Finnerty

Janice Chafee
Tri-Valley V.I.P.s

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Robert Redfield

Beverly Clarey
Andrew and Janet Clarey

William L. Corrigan
Adirondack Foothills Rotary
Thomas and Paula Balch

Carol Buczek
C2C Construction Solutions, LLC
Fred and Marlene Carville
Celia & Allen, LLC
Glade and Candace Cook
Valerie Corrigan
Rudy and Anne D’Amico
Joe and Judy Defino
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Brian and Sandra Gaetano
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Constance Goodson
Brandon Hamlin
Robert Johnson
James and Ruth Kerman
Kessler Promotions, Inc.
Donna Kobielski
Geraldine Levy
Dan and Debby Lloyd
Donald and Pat LoGuidice
Elaine Lopata
Donald Lynskey
M&T Bank Utica
Jim and Maureen Maher
Patrick and Deborah Maxwell
Louis and Regina Narbone
Janice Pezdek
Sheanna Ramsey
Jack and Mary Beth Reising
Richard and LouAnn Riley
Bonnie Sanderson
Diane Schafer-McCarron
Andrea Siegel Radesi
Matt Sohns
Staffworks, Inc.

Karen Storsberg
Joseph and Leta Taurisani
Tun Tavern Leathernecks Det. 961
Marine Corps League
Michael and Marcella Turzanski
Joseph and Patricia Urban
Paul and Maryann Witte
Francis Wright

Henry Coupe III
Ann Coupe

Kenneth J. Cuda
Dr. Cynthia J. Parlato

Laura Darrach
Delbert Darrach

John A. Defio
Rudy and Anne D’Amico

Dad and Mom Peter and
Lucy DeGristina
Lucille DeGristina

Marilyn C. Diana
Adams Center Sportsman Club
Francis J. Zakris

Betty Doherty
Beverly Johnson

Luca Esposito
Gina Esposito
Vincent “Jim” Luvera
Marilyn Cimino
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Rosalie Peters
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Diane Noonan Obernesser

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Judy Braselton
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Lions Club of Clinton
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Johanna Finnerty

Mary Jane Keniry Pender
Mark Burton
Cambridge Medical Center
Emory Johns Creek Hospital
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Gerry and Susan Preece

Julius Perillo
Rebecca E. Schaafsma

Deborah Pfranger
Mitch and Margaret Hansen

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Nancy Phillips

Helen Quimby
Nancie Battaglia

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Rudy and Anne D’Amico
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Warde and Debbie Kessler
Keith and Debra Landman
John and Marie Lucarelli
Vincent and Gloria Palmiero
Tau Phi Zeta (Alpha)
Florio and Rosemarie Vitullo

Joyce Schweinsberg
Robert and Susan Cacala

David Seeley
Kathleen Seeley

Josephine Slivonik
Susan Slivonik

Clara Smolka
Dan and Michelle Lesniak
Valerie Stafstrom

Anna M. Stagliano
Anthony and Mary Ann Rotolo

David Stern
Rudy and Anne D’Amico

Betty Taft
Rudy and Anne D’Amico

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Jodi Kerr
The Moot Family Nieces and
Nephews of Nancy Sweatland
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Timothy and Jeannie Reed
Thomas Ryan
James and Natalie Sweatland

Ken Swisher
Bonnie Swisher

David P. Szczylg
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John and Paula Flisnik
Mitch and Margaret Hansen
Northland Trailers
Joseph and Leta Taurisani

Dorothy Tanner
Donna Upton

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George Herder
Richard McCale, Jr
Ada Palmer
Karen Recknall
Patricia Rumrich
James and Mary Ann Schumacher
Philip Wilk
Sharon Zangrilli

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Arthur and Linda Taft

Eleanor Thayer
Rudy and Anne D’Amico
Donald and Pat Loguidice
Col. and Mrs. Paul A. Steves
Joseph and Leta Taurisani

Marion Tomaino
Eva and Lillian Hajec

Ruth Turnbull
Joseph Caruso
Ann Coupe
Rudy and Anne D’Amico
John and Paula Flisnik
Mitch and Margaret Hansen
Northland Trailers
Joseph and Leta Taurisani

Judy Wallace
Vincent and Ann Salatino

Agnes Whitmeyer
Tri-Valley V.I.P.s

Dr. Michael Wicks
Edward and Roma Welsh

Robert E. Wiegand
Laura O’Donnell

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P. Daniel and Cindy Freudenberger
Francis Wiley
Spencer Williams  
Stella Williams  
Richard P. Yakey  
Rudy and Anne D’Amico  
John and Paula Flisnik  
Joseph and Leta Taurisani  
Jeanette Zumpano  
Rosann Mino

Gifts in Honor
Michelle Broadbent  
Ross Jones  
CABVI  
Adirondack Financial Services  
John Calabrese, Sr.  
First Source Federal Credit Union  
John and Lori Calabrese  
Lisa Orlando  
Denise and Jerry Cianfriglia  
Leslie Dumas  
Rudy D’Amico  
Margaret Rotton  
Andre and Renee Dumas  
Leslie Dumas  
CABVI Dwyer Warehouse Employees  
Rotary Club of Utica  
Oliver Engelbrecht  
Anonymous  
Kelly Bushey  
Jeffrey and Cynthia Manning  
Maida Appleton  
Anna Giacobbe  
Judy Winslow  
John A. Granato  
Joan Dominy  
Dr. Lorna Grant and Staff at CNY Eye Physicians and Surgeons  
Susan Goldberg  
Gary Heenan  
First Source Federal Credit Union  
Ollie James  
Linda Laforest  
Caroline Kearney  
Gail Knight  
Alan Leist, Jr.  
Utica First Insurance Company  
Faith Murray The Sharpefinnias Effect  
St. Peter’s Health Partners  
Margaret Wolfe  
Dr. Cynthia Parlato  
Virginia Humphrey  
Suzanne and Paul Parrott  
Leslie Dumas  
Dan Phillips  
Michael Carbone  
Daniel J. Pieloch, Sr.  
Jean Engler  
Marianne Pratt  
Kathleen Kenealy  
Ann and Vincent Salatino  
Shirley M. Williams  
Gary and Marcia Scalzo  
Rudy and Anne D’Amico  
Margaret Rotton  
S. Lennon & Co Jewelers  
Joseph Scharf  
David Scharf  
Bill and Carolyn Tessien  
William and Cynthia Tessien  
Mrs. Margaret C. Waterman  
Earl and Linda Pattington  
Edward Welsh  
AAA Northeast  
Abner Yoder  
Stark Truss Company, Inc.  
Maurice Young  

Chairman’s Circle
$10,000+
Bank of Utica Foundation Inc  
Estate of Janet M. Burt  
Estate of Douglas M. Cameron  
Charles A. Gaetano Construction Corp  
INTCO Medical Industries, Inc.  
The Mary Angela Kernan Unitrust  
Lavelle Fund for the Blind, Inc.  
Estate of Kathleen A. Perreault  
Catherine H. Streichert Revocable Trust  
The James H. Wurz and Edward T. Wurz Sr. Foundation

Humanitarian
$9,999 - $2,500
AAA Northeast  
Mr. and Mrs. Jeffrey Brandstadt  
C.A.B. Foundation  
James K. Clark Fund of CFOHOC  
Excellus BlueCross/BlueShield  
The Ada May Fearon Revocable Trust  
First Source Federal Credit Union  
Estate of Bernard N. Franken  
Don Hoppe  
The Charles and Florence Kaplan Foundation  
Patrick Kernan  
John Kiesel Trust  
Estate of Bette Jane Konchar  
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NBT Bank  
Omni International Corp  
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Nancy Phillips  
Steve Pounian and Jay Haws  
Francis and Ruth Pugliese  
Frederick and Andrea Sadallah  
Scalzo, Zogby & Wittig, Inc  
Matthew and Julie Sisti  
Strategic Financial Services, LLC  
William and Cynthia Tessien  
Ventyv/Sri Trang Glove

Fellow
$2,499-$1,000
Johanna Armstrong  
Brown & Associates, CPAs, PC
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Utica First Insurance Company
Edward and Roma Welsh
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Joan Dominy
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15
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Fraternal Order Of Eagles
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Cecily Eidelberg

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Jack and Mary Beth Reising  
Joanne Reitz  
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Signe Sheldon  
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Lorraine Smith  
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Max Smith  
Barbara Smith  
Gerald Spaziani  
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